Promark
an Ingram Micro company

GSA Battle Card

GSA Vendors

Acronis | APC by Schneider Electric | APPDYNAMICS | arcserve | aruba a Hewlett Packard Enterprise company | ATAKAMA

belkin | BlackBerry | brother | CISCO | cradlepoint

DELL Technologies FEDERAL AUTHORIZED DISTRIBUTOR | DELL EMC | ENET Connect with Confidence | EXAGRID | FUJITSU

Honeywell | Hewlett Packard Enterprise | HYCU | INFINIDAT | Jabra GN

JUNIPER NETWORKS | Kensington | Kodak alaris | Lenovo | Lexmark

LG | Microsoft Surface | NEXSAN | OVERLAND TANDBERG | Panasonic TOUGHBOOK

Pivot 3 | Polycom | rubrik | RGS SUSE Rancher Government Solutions | SAMSUNG

SCALE COMPUTING | SMART Technologies | SONICWALL | SUSE | Targus

veeam | VERITAS | vmware | ZEBRA

GSA Schedule
Contract GS-35F-303DA

1. Partner Authorization:

- One of two ways to become an eligible GSA Reseller on Promark's Schedule:
  - Contractor Teaming Agreements (CTA) – are established for those Resellers who hold their own GSA Schedule.
  - Participating Dealer / Agent Agreements – are established for those Resellers who do not hold their own GSA Schedule. This allows the ability to sell all products through Promark/Ingram's GSA Schedule, with appropriate Vendor Authorizations.

2. Vendor Authorization:

- Check Promark/Ingram GSA Vendor Chart below for Authorization Requirements if any.

3. Quoting:

- Confirm GSA cost and part number with your Promark/Ingram Representative. (GSA Skus may differ from commercial).
- Do not quote higher than the GSA "Not to Exceed Price" on your quote to the End-User.
- Always reference the GSA Schedule #: GS-35F-303DA
- You cannot charge shipping cost or taxes to a Federal Agency using the GSA Schedule.
- Promark is a "Large Business" and as such does not qualify for small business, set-aside opportunity requirements.
- Product not on Promark's GSA Schedule should be clearly identified as "Open Market".

4. Placing an Order with Promark/Ingram:

- Submit PO indicating that it is a GSA Order.
- Include Government End-User's PO (the .75% IFF is based off the awarded price).

5. Receiving Product:

- All orders will be shipped within the specified terms of GSA contract.

6. Invoicing:

- Your company will receive an invoice from Promark/Ingram upon order fulfillment.
- Invoices include: price of product sold, IFF, applicable shipping, and administrative charges.

7. Reporting:

- Quarterly reports are required from all reseller partners and are due by the tenth day of each month following a calendar quarter.

Contact:

Prices and Quoting Questions:
Contact your Promark/Ingram Sales Representative

General Questions/Concerns:
Email GSA@promarktech.com or Call (800).634.0255

Promark/Ingram GSA Vendor Chart

Reseller Authorization Required		Opportunity Authorization Required	Partner Level Required	No Authorization Required		
Acronis	Nexsan	Dell	Cisco	APC	Lexmark	Targus
Aruba	Pivot3	Panasonic Toughbook	Dell	AppyDynamics	LG	
Casio	Polycom		HPE	Arcserve		
Cisco	Portworx		VMware	Brother	NCS	
EMC	Roland			ENET	Overland	
ExaGrid	Rubrik			Fujitsu		
HP Enterprise	Smart Technologies			Hycu	Samsung	
Infinidat	Veeam			Jabra	Scale	
Juniper Networks	Veritas			Kensington	SonicWall	
Lenovo	VMware			Kodak Alaris		
Microsoft Surface	Zebra Technologies					

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