



## GSA Vendors



APPDYNAMICS

arcserve®

bluemedora®

brother®

CASIO



DELL EMC



EXAGRID™

FUJITSU



HYCU



JUNIPER  
NETWORKS

Kodak alaris



Microsoft  
Surface™



NET:PATIBLES™  
SIMPLY SMARTER NETWORKS

NEXSAN

OVERLAND  
TANDBERG



Pivot 3



SMART  
Technologies

SONICWALL



veeam

VERITAS®

vmware®

Western Digital.



zoom

### 1. Partner Authorization:

- One of two ways to become an eligible GSA Reseller on Promark's Schedule:
  - Contractor Teaming Agreements (CTA) – are established for those Resellers who hold their own GSA Schedule.
  - Participating Dealer / Agent Agreements – are established for those Resellers who do not hold their own GSA Schedule. This allows the ability to sell all products through Promark/Ingram's GSA Schedule, with appropriate Vendor Authorizations.

### 2. Vendor Authorization:

- Check Promark/Ingram GSA Vendor Chart below for Authorization Requirements if any.

### 3. Quoting:

- Confirm GSA cost and part number with your Promark/Ingram Representative. (GSA Skus may differ from commercial).
- Do not quote higher than the GSA "Not to Exceed Price" on your quote to the End-User.
- Always reference the GSA Schedule #: **GS-35F-303DA**
- You cannot charge shipping cost or taxes to a Federal Agency using the GSA Schedule.
- Promark is a "Large Business" and as such does not qualify for small business, set-aside opportunity requirements.
- Product not on Promark's GSA Schedule should be clearly identified as "Open Market".

### 4. Placing an Order with Promark/Ingram:

- Submit PO indicating that it is a GSA Order.
- Include Government End-User's PO (the .75% IFF is based off the awarded price).

### 5. Receiving Product:

- All orders will be shipped within the specified terms of GSA contract.

### 6. Invoicing:

- Your company will receive an invoice from Promark/Ingram upon order fulfillment.
- Invoices include: price of product sold, IFF, applicable shipping, and administrative charges.

### 7. Reporting:

- Quarterly reports are required from all reseller partners and are due by the tenth day of each month following a calendar quarter.

### Contact:

#### Prices and Quoting Questions:

Contact your Promark/Ingram Sales Representative

#### General Questions/Concerns:

Email [GSA@promarktech.com](mailto:GSA@promarktech.com) or Call (800).634.0255

## Promark/Ingram GSA Vendor Chart

Reseller Authorization Required		Opportunity Authorization Required	Partner Level Required	No Authorization Required		
Acronis	Pivot3	Panasonic Toughbook	Cisco	AppyDynamics	NCS	Targus
Casio	Polycom		Dell	Arcserve	Overland	Western Digital
Cisco	RES Software		HPE	Brother	Scale	
EMC	Roland		VMware	Fujitsu	SonicWall	
ExaGrid	Rubrik			Hycu		
HP Enterprise	Smart Technologies			Jabra		
Infinidat	Veeam			Kodak Alaris		
Juniper Networks	Veritas			Lexmark		
Lenovo	VMware			LG		
Microsoft Surface	Zebra Technologies			Netpatibles		
Nexsan						

#### Promark Technology

10900 Pump House Road, Suite B, Annapolis Junction, MD 20701

800.634.0255 - [www.promarktech.com](http://www.promarktech.com)



Schedule  
Contract GS-35F-303DA