INFINIDAT Portal and Partner Contacts

Your first step in becoming an Infinidat partner is to enroll in our Partner Portal. Not only will this give you the ability to register opportunities with Infinidat, but it will also give you access to a wide range of information including white papers, case studies and press releases.

We’ve worked to make this process as simple as possible to ensure you have everything you need about Infinidat in one place. We look forward to our partnership!

There are three steps to the enrollment process.

* Submit your partner application
* Sign Infinidat’s NDA and Reseller Agreement (this can be done electronically)
* Create your individual account

## Submitting Your Application

1. Go to <http://www.infinidat.com/> and select the PARTNERS option at the top
2. Select “Submit Company Application” Button
3. Fill in all required fields and “Submit Application” to enroll as an approved INFINIDAT Partner

\*\*Once you have successfully gone through our approval process and accepted our Terms and Conditions, your users will be allowed to register for access to our Partner Portal. \*\*

## Individual User Portal Access

1. On the Portal home page, scroll down to section entitled: Individual User Portal Access and select ‘User Registration’
2. Enter your name and email information, along with your chosen password and select ‘Sign Up’ button

\*\*Shortly after you will receive a confirmation email\*\*

## Register an Opportunity

1. Sign into the Portal
2. Select “Register It Now!”
3. You are taken to the Register Opportunity form – enter all information related to your opportunity
4. Once all information is entered, click “*Create Opportunity*” button

\*Opportunity is received by the INFINIDAT Channel Partner Management Team and delegated to supporting INFINIDAT Sales Rep

\*You will receive email notification of Approval/Rejection/Questions

|  |  |  |  |
| --- | --- | --- | --- |
| **Your Channel Team** |  |  |  |
| Channel Director | David Hebert  | DavidH@INFINIDAT.COM | 860-214-5666 |
| Regional Manager | Tom Dionne | Tdionne@INFINIDAT.COM | 978-771-4639 |
| Regional Manager | Juan Tamez | Jtamez@INFINIDAT.COM | 214-632-7426 |
| Regional Manager | Keith Webster | Kwebster@INFINIDAT.COM | 734-604-6020 |
| Channel Sales Program Administrator | Gretchen Godin | Ggodin@INFINIDAT.COM | 860-205-8364 |
| INFINIDAT Partner Portal | [https://partner.infinidat.com](https://partner.infinidat.com/) |  |  |
|  |  |  |  |