



GSA Vendors

1. Partner Authorization:

- One of two ways to become an eligible GSA Reseller on Promark's Schedule:
 - **Contractor Teaming Agreements (CTA)** – are established for those Resellers who hold their own GSA Schedule.
 - **Participating Dealer / Agent Agreements** – are established for those Resellers who do not hold their own GSA Schedule. This allows the ability to sell all products through Promark/Ingram's GSA Schedule, with appropriate Vendor Authorizations.

2. Vendor Authorization:

- Check Promark/Ingram GSA Vendor Chart below for Authorization Requirements if any.

3. Quoting:

- Confirm GSA cost and part number with your Promark/Ingram Representative. (GSA Skus may differ from commercial).
- Do not quote higher than the GSA "Not to Exceed Price" on your quote to the End-User.
- Always reference the GSA Schedule #: **GS-35F-303DA**
- You cannot charge shipping cost or taxes to a Federal Agency using the GSA Schedule.
- Promark is a "Large Business" and as such does not qualify for small business, set-aside opportunity requirements.
- Product not on Promark's GSA Schedule should be clearly identified as "Open Market".

4. Placing an Order with Promark/Ingram:

- Submit PO indicating that it is a GSA Order.
- Include Government End-User's PO (the .75% IFF is based off the awarded price).

5. Receiving Product:

- All orders will be shipped within the specified terms of GSA contract.

6. Invoicing:

- Your company will receive an invoice from Promark/Ingram upon order fulfillment.
- Invoices include: price of product sold, IFF, applicable shipping, and administrative charges.

7. Reporting:

- Quarterly reports are required from Teaming Partners only and are due by the tenth day of each month following a calendar quarter.

Contact:

Prices and Quoting Questions:

Contact your Promark/Ingram Sales Representative

General Questions/Concerns:

Email GSA@promarktech.com or Call (800).634.0255

Promark/Ingram GSA Vendor Chart

Reseller Authorization Required		Opportunity Authorization Required	Partner Level Required	No Authorization Required		
Acronis	NetIQ	Micro Focus	Cisco	AppDynamics	Netpatibles	Unidesk
Arcserve	Nexsan	Panasonic	Dell	Fujitsu	NCS	Veeam
Casio	Nimble Storage	Panasonic Toughbook	HP	Jabra	Overland	Targus
Cisco	Quest		VMware	Kodak Alaris	Quantum	Tegile
DataGravity	Pivot3			Lexmark	Scale	
ExaGrid	RES Software			LG		
HP Enterprise	Roland					
Juniper Networks	Rubrik					
Lenovo	Veritas					
Microsoft Surface	VMware					

Promark Technology

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