Promark Technology is the premier value added distributor in the United States for data storage products and solutions. Promark helps its clients with data storage concerns ranging from business continuance, data backup, de-duplication, disaster recovery and data center virtualization. Our Sales Team and System Engineers provide the technical experience needed to effectively analyze your client's storage requirements and design comprehensive solutions to meet their goals and objectives. Our goal at Promark is to build partnerships by educating clients on multi-vendor solutions so our partners can compete in today's challenging IT environment.

APPDYNAMICS

bluemedora

CLOUDGENIX

EXAGRID™

ExtraHop
* Limited Distribution

INFINIDAT

kaminario.

NetIQ.

NEXSAN

nimble storage

NUTANIX.

Lenovo
NUTANIX.

Pivot3

Quantum.

RES software

rubrik

SCALE COMPUTING

Sphere3D

tegile

Tintri

unidesk

veeam

Promark
TECHNOLOGY

Complete Vendor List

Converged Architecture:

Nutanix
Rubrik
Scale Computing
Sphere 3D

Hybrid & All-Flash Storage:

ExaGrid
Infinidat
Kaminario
Nexsan
Nimble

Pivot3
Quantum
Tegile
Tintri

Network & Security:

Net IQ

Virtualization & Software:

AppDynamics
Blue Medora
Cloudgenix
Lenovo HX Series
RES Software
Veeam

Experienced & Dedicated Sales Team:
Promark employs an experienced territory based sales team with an average tenure of 6+ years. Sales teams consist of one Outside Territory Manager and is supported by a dedicated team of Inside Account Managers. Each team has the technical expertise in the products they sell to help customers position products and solutions that solve today's critical business problems. Promark's Channel Partners receive personalized support from their team which includes: quick turnaround on quotes, product registration assistance, sales leads, shipping and tracking information and updates on the latest products and manufacturers in the Promark line-up.

Promark Professional Services:
Our 100% channel-driven services include Data Center Virtualization, Enterprise Storage Implementations, Infrastructure Assessments and Optimization Services, Disaster Recovery, Backup and Recovery, Application Integration, and Data Migration. Promark has a team of highly trained System Engineers available to assist channel partners in analyzing, designing and developing solutions that meet their customer's business requirements.

Marketing Support:
Promark offers marketing support services for our clients to increase sales and manufacturer exposure to their customer base. The goal is to develop new partner relationships with manufacturers, engage with the channel partner sales teams, and generate sales opportunities. Promark's Marketing Department also assists the Promark Sales Team with educating its clients on new technologies through the use of solution seminars, VAR training events, webinars, lunch and learns and trade shows.

GSA Schedule Program:
Promark's GSA Schedule Program enables vendors, resellers and system integrators a purchasing vehicle for their government clients. Promark's GSA Schedule allows the use of GSA Teaming Agreements or Agent Reseller Agreements. The Promark schedule is designed to allow partners to maintain full account control while maximizing revenues on their opportunities.

GSA Available Products :

Acronis | APPDYNAMICS | arcserve | CASIO | CISCO | DataGravity | DELL | EXAGRID | FUJITSU | Hewlett Packard Enterprise

Jabra | JUNIPER NETWORKS | Kodak alaris | lenovo | LEXMARK | LG | Microsoft Surface | NICS | NetIQ

NET:PATIBLES | NEXSAN | nimble storage | Novell | Overland storage | Panasonic | Panasonic TOUGHBOOK | Pivot3 | Quest | Quantum

RES software | Roland | SCALE COMPUTING | SONICWALL | Targus | tegile | unidesk | VEEAM | VERITAS | vmware

Promark maintains its own GSA Schedule. Call us regarding how resellers can leverage our schedule to sell direct into Federal, State and Local government opportunities.