

Promark Technology is the premier value added distributor in the United States for data storage products and solutions. Promark helps its clients with data storage concerns ranging from business continuance, data backup, de-duplication, disaster recovery and data center virtualization. Our Sales Team and System Engineers provide the technical experience needed to effectively analyze your client's storage requirements and design comprehensive solutions to meet their goals and objectives. Our goal at Promark is to build partnerships by educating clients on multi-vendor solutions so our partners can compete in today's challenging IT environment.

APPDYNAMICS



## Complete Vendor List

### Converged Architecture:

Lenovo HX Series  
Nutanix  
Rubrik  
Scale Computing  
Sphere 3D

### Hybrid & All-Flash Storage:

BitMicro  
ExaGrid  
Kaminario  
Nexsan  
Nimble Storage  
Pivot3  
Quantum  
Tegile  
Tintri

### Network & Security:

Array Networks  
Net IQ  
Varonis

### Virtualization & Software:

AppDynamics  
Blue Medora  
PernixData  
RES Software  
Veeam

### Experienced & Dedicated Sales Team:

Promark employs an experienced territory based sales team with an average tenure of 6+ years. Sales teams consist of one Outside Territory Manager and is supported by a dedicated team of Inside Account Managers. Each team has the technical expertise in the products they sell to help customers position products and solutions that solve today's critical business problems. Promark's Channel Partners receive personalized support from their team which includes: quick turnaround on quotes, product registration assistance, sales leads, shipping and tracking information and updates on the latest products and manufacturers in the Promark line-up.

### Promark Professional Services:

Our 100% channel-driven services include Data Center Virtualization, Enterprise Storage Implementations, Infrastructure Assessments and Optimization Services, Disaster Recovery, Backup and Recovery, Application Integration, and Data Migration. Promark has a team of highly trained System Engineers available to assist channel partners in analyzing, designing and developing solutions that meet their customer's business requirements.

### Marketing Support:

Promark offers marketing support services for our clients to increase sales and manufacturer exposure to their customer base. The goal is to develop new partner relationships with manufacturers, engage with the channel partner sales teams, and generate sales opportunities. Promark's Marketing Department also assists the Promark Sales Team with educating its clients on new technologies through the use of solution seminars, VAR training events, webinars, lunch and learns and trade shows.

### GSA Schedule Program:

Promark's GSA Schedule Program enables vendors, resellers and system integrators a purchasing vehicle for their government clients. Promark's GSA Schedule allows the use of GSA Teaming Agreements or Agent Reseller Agreements. The Promark schedule is designed to allow partners to maintain full account control while maximizing revenues on their opportunities.

## GSA Available Products :



Promark maintains its own GSA Schedule. Call us regarding how resellers can leverage our schedule to sell direct into Federal, State and Local government opportunities.